

THE NATIONAL ASSOCIATION OF REAL ESTATE OFFICES OF SLOVAKIA (NARKS)

in cooperation with

AUSTRIAN ASSOCIATION OF REAL ESTATE EXPERTS (ÖVI) *and*

ASSOCIATION OF REAL ESTATE AGENCIES IN CZECH REPUBLIC (ARK)

invite real estate agents to >>

CIPS ::

Certified International Property Specialist course
by National Association of REALTORS® (NAR)

International real estate opportunities are everywhere and no matter which international audience you cater to. The CIPS 5-day course provides you with very important credentials, knowledge, research, network and tools to globalize your business.

25-29 November 2015

Tatra Hotel, Bratislava, Slovakia



The CIPS course curriculum is the educational foundation of the CIPS Network. The CIPS course curriculum offers you hands-on experience with international real estate transactions, as well as five full days of study focusing on the critical aspects of transnational transactions, including:



Currency and
exchange
rate issues



Cross-cultural
relationships



Regional market
conditions



Investment
performance



Tax
Issues

Benefits of Having the CIPS Designation >>

- :: Market yourself as a CIPS Designee Offer international real estate expertise to diverse International communities in your local market
- :: Exclusive network of over 2800 CIPS members in 50 countries

Benefits of Attending the CIPS course in Bratislava >>

- :: Understand the resources and reach of the **CIPS network**
- :: Gain an understanding of the global marketplace
- :: Learn how to analyze and apply market data
- :: Develop skills to facilitate global transactions
- :: Explore dynamic growing and visitor friendly city in the heart of Europe
- :: Possibility to attend NARKS Conference and meet the guests from all over the Europe at the gala

:: To be eligible for the CIPS Designation, you must complete 5 courses as outlined below

1

Day 1 { Wednesday, 25th November 2015 } - CIPS: Global Real Estate: Local Market

2

Day 2 { Thursday, 26th November 2015 } - CIPS: The Business of U.S. Real Estate

3

Day 3 { Friday, 27th November 2015 } - CIPS: Europe and International Real Estate

4

Day 4 { Saturday, 28th November 2015 } - CIPS: Asia/Pacific and International Real Estate

5

Day 5 { Sunday, 29th November 2015 } - CIPS: The Americas and International Real Estate

The full five day courses are recommended. In order to earn the CIPS designation students must complete the five courses and then submit a designation application demonstrating 100 points of international experience. CIPS Designees are encourage to attend some or all of the classes as an update of their previous training or merely for the networking with the new students.



Learn from Professionals ::

David Wyant

David Wyant is the 2012 and the 2009 National Association of Realtors® International Instructor of the year. His CIPS classes are fast paced, enjoyable and highly informative; and he is sought out to teach the Designation across the United States as well as internationally. David's global business experience brings first-hand knowledge that will benefit students whether beginning their international real estate career or merely extending existing successes into new markets.

Prices >>

:: Price for new students without CIPS designation:

- full institute program (CIPS designation):	<i>early bid by 31th of October</i>	550 Eur
	<i>after the 31th of October</i>	650 Eur
- individual course :		150 Eur/day

:: Price for attendants which already have CIPS designation :

20 Eur/day

Location

Tatra Hotel Bratislava ****

Námestie 1. mája 5
811 06 Bratislava
Slovakia
www.hoteltatra.sk



:: Registration Form

Attendee name ::

Phone ::

Email ::

I wish to attend:

- Full institute
~ or ~
- Global Real Estate: Local Markets
- The Business of U.S. Real Estate
- Europe and International Real Estate
- Asia/Pacific and International Real Estate
- The Americas and International Real Estate

I already have the CIPS designation

- Yes No

Billing information

Name / Company name Company ID

Street address

City State/Province Country

Local REALTOR® Association

*Fees must be received by NARKS in order to be registered for the course.

- I agree to the terms of the cancellation and attendance policy referenced below.

Signature

Duties of the course participants >>

- 1 Be physically present for the entire program from beginning to end
- 2 Sign any/all morning or afternoon attendance sheets
- 3 Refrain from using cell phone except during designated break times

NARKS will provide information regarding the room and board to all attendants.
Room and board are not included into course fee.
Special disabilities accommodated with advance notice.

Cancellations/No-Shows:

A fee of 25 percent will be assessed for cancellations received within 10 days of course date

:: Register at

cips@narks.sk

~or~

NARKS: Galvaniho 17/C
821 04 Bratislava, Slovakia

:: Refunds/Cancellations

Please submit all refund requests and/or cancellation notices via one of the following methods:

Phone: +421948344332

E-mail: cips@narks.sk